**Lesson Length:** 1.5 hours

**Vocabulary & Expressions:** Common expressions used when making returns; making requests; Excuse me?: I think ____; Could ____?

**Language/Culture Point:** Sales tax on goods

**Objective:** Students will be able to use English to fix a purchase error during a trip to the store

**Materials:** Returned item, red/green/yellow Signal Cards, Scenario Cards: Purchases

---

**STEP 1: ACTIVATE BACKGROUND KNOWLEDGE**

<table>
<thead>
<tr>
<th>Time Frame</th>
<th>Materials</th>
<th>Teaching Strategies</th>
</tr>
</thead>
<tbody>
<tr>
<td>5-10 minutes</td>
<td>- Scenario Cards: Purchases</td>
<td>- Scenario Cards</td>
</tr>
</tbody>
</table>

**TEACHING ACTIVITY**

1. Start class by reading each Purchase Scenario Card aloud.

2. After you read each card, ask students if they’ve ever had that happen to them. What did they do when it happened? Did the problem get fixed? Why or why not?

---

**STEP 2: MINI-PRESENTATION WITH PROMPT**

<table>
<thead>
<tr>
<th>Time Frame</th>
<th>Materials</th>
<th>Teaching Strategies</th>
</tr>
</thead>
<tbody>
<tr>
<td>10 minutes</td>
<td>- Returned item</td>
<td>- Chalk Talk, Authentic Materials</td>
</tr>
</tbody>
</table>

**TEACHING ACTIVITY**

1. Conduct a Chalk Talk in which you tell a story about a time that you accidentally bought the wrong item and needed to return it. If possible, bring the item to class and use it as you tell the story.
STEP 3: DISCUSSION AND COMPREHENSION CHECK

<table>
<thead>
<tr>
<th>Time Frame</th>
<th>Materials</th>
<th>Teaching Strategies</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 minutes</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

TEACHING ACTIVITY

1. Write the Wh- question words on the board: who, what, when, where, why.

2. Have students get into pairs and answer the Wh- question words based on what they remember from the story.

3. Have different pairs each answer one of the questions aloud for the class.

STEP 4: HIGHLIGHT LESSON FOCUS AND MODEL TASK

<table>
<thead>
<tr>
<th>Time Frame</th>
<th>Materials</th>
<th>Teaching Strategies</th>
</tr>
</thead>
<tbody>
<tr>
<td>15 minutes</td>
<td>- Scenario Cards: Purchases</td>
<td>- Scenario Cards</td>
</tr>
</tbody>
</table>

TEACHING ACTIVITY

1. Tell students that today you will be talking about how to correct a mistake when you are buying something at the store.

2. Highlight that fixing a mistake when you are buying something has three parts:
   a. A greeting, or other language to get an employee’s attention:
      Excuse me.
   b. Describing the mistake:
      I think this is the wrong price. The sign said something different.
   c. Asking for a solution:
      Could you check the price for me?

3. Draw one of the Purchase Scenario Cards and model how to fix a mistake using the three step process.

4. Model the conversation a second time and outline a sample dialog on the board as you go where A is the customer and B is the employee.
   A: Excuse me?
   B: Yes? Can I help you?
   A: (describe the mistake) I think __.
   B: Oh, sorry about that.
A: (Ask for a solution) Could you ___?
B: Sure. I'll take care of it right away.

**STEP 5: GUIDED PRACTICE**

<table>
<thead>
<tr>
<th>Time Frame</th>
<th>Materials</th>
<th>Teaching Strategies</th>
</tr>
</thead>
<tbody>
<tr>
<td>10 minutes</td>
<td></td>
<td>- Role Play</td>
</tr>
</tbody>
</table>

**TEACHING ACTIVITY**

1. Ask for a volunteer to come up and practice Role Playing with you. You will be the employee and they will be the customer.

2. Continue Role Playing with 2-3 more students.

3. As students become comfortable with the dialogue, take yourself out of the Role Play and let two students play the parts.

**STEP 6: PAIR OR SMALL GROUP WORK**

<table>
<thead>
<tr>
<th>Time Frame</th>
<th>Materials</th>
<th>Teaching Strategies</th>
</tr>
</thead>
<tbody>
<tr>
<td>15-20 minutes</td>
<td>Scenario Cards: Purchases</td>
<td>- Role Play, - Scenario Cards</td>
</tr>
</tbody>
</table>

**TEACHING ACTIVITY**

1. Have students get into pairs and provide a set of Purchase Scenario Cards to each pair.

2. Have the pairs take turns Role Playing the employee and the customer until they have gone through all of the scenarios.

3. With any remaining time, have each group act out one of the scenarios for the class.
A: (Ask for a solution) Could you __?
B: Sure. I'll take care of it right away.

**STEP 5: GUIDED PRACTICE**

<table>
<thead>
<tr>
<th>Time Frame</th>
<th>Materials</th>
<th>Teaching Strategies</th>
</tr>
</thead>
<tbody>
<tr>
<td>10 minutes</td>
<td></td>
<td>- Role Play</td>
</tr>
</tbody>
</table>

**TEACHING ACTIVITY**

1. Ask for a volunteer to come up and practice Role Playing with you. You will be the employee and they will be the customer.

2. Continue Role Playing with 2-3 more students.

3. As students become comfortable with the dialogue, take yourself out of the Role Play and let two students play the parts.

**STEP 6: PAIR OR SMALL GROUP WORK**

<table>
<thead>
<tr>
<th>Time Frame</th>
<th>Materials</th>
<th>Teaching Strategies</th>
</tr>
</thead>
</table>
| 15-20 minutes | - Scenario Cards: Purchases | - Role Play  
- Scenario Cards |

**TEACHING ACTIVITY**

1. Have students get into pairs and provide a set of Purchase Scenario Cards to each pair.

2. Have the pairs take turns Role Playing the employee and the customer until they have gone through all of the scenarios.

3. With any remaining time, have each group act out one of the scenarios for the class.